Capabilities Statement

Overview

Deer Brook Consulting provides government agencies and prime government contractors with cyber consulting and management services. When you're at the intersection of business, cyber, and IT, our leaders will guide your project to success. Our expert knowledge leading in multiple industries allows us find solutions and fill in the gaps with effective, sustainable solutions.

Expertise

- Project management, including selection and implementation
- Cyber security and privacy consulting and management
- Risk assessments with solutions and best practices
- Business continuity and disaster recovery planning
- Auditing and compliance reviews

Differentiators

- Proudly owned and operated by veterans with an extensive wealth of knowledge
- Experienced in successfully implementing cyber services for various government and contractor agencies
- Our team includes industry leaders in DiB, banking and finance, higher education, and cyber security
- Specialize in actionable solutions, with an eye towards a combination of innovative, effective, and sustainable
- Our team is made up of professionals with deep industry experience that have been true leaders. We leverage their experience into what you need to be successful
- No solution is one-size-fits all, and with our solutions we're dedicated to setting a foundation for long-term success

Contracting Credentials

- Service-Disabled Veteran-Owned Small Business
- UEID: QEJ4H5F8FMJ3
- CAGE/NCAGE: 9H8J7
- DUNS: 011739469
- NAICS Codes: 518210, 541512, 541513, 541519, 541611
- Credit and purchase cards accepted

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Experience

Deer Brook's team has a combined decades of experience in serving the needs of government agencies and various kinds of organizations.

Our president Ande Smith served as CIO and COO of the state of Maine, leading the strategy behind the state government's IT vision including policy, security, and workforce management.

Additionally, he served as CTO of the state of Connecticut, leading the transformation and delivery efforts of IT to the state's executive branch including application development, infrastructure, and workforce technology.

Our team's broader experience includes leading project management and technology change management for various government agencies of the state of Maine, including the successful implementation of updated computer operating software across 11,000+ workstations, and delivering website enhancements for Maine's Department of Labor while simultaneously spearheading the successful dispersement of COVID-19 relief funds.

Our team members have also led and developed comprehensive incident response and disaster recovery plans that encompass both physical and technological disasters, ranging from natural disasters to ransomware attacks.

We also have experience in developing cyber operations training programs and materials, including a Maine Air National Guard award-winner for Excellence in Warfighting Integration and Information Dominance.

We are responsible for conducting continuous vulnerability assessments for over 12,000 assets globally, and perform over 50 penetration tests a year across various industries.

Our team has proven on multiple occasions to be capable of developing and sustaining effective technology solutions while also building relationships, addressing concerns, and navigating obstacles such as legislative and legal concerns.

Professional Certifications

Our team proudly holds over 25 certifications, including:

- **Lean Six Sigma** — Black Belt, Green Belt, and Yellow Belts
- **CSM** — Certified Scrum Master
- **CISSP** — Certified Information Systems Security Professional
- **CISM** — Certified Information Security Manager
- **CISA** — Certified Information Systems Auditor
- **CompTIA** — A+, PenTest+, Network+, Security+, Server+
- **CEH** — Certified Ethical Hacker